IN THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF TEXAS HOUSTON DIVISION

| PEXIP AS, | § | |
|-----------------------------|---|--------------------------------|
| | § | |
| Plaintiff, | § | |
| | § | |
| | § | |
| v. | § | Civil Action No. 4:16-cv-00416 |
| | § | |
| BARIVEN, S.A,. PETROLEOS DE | § | |
| VENEZUELA, S.A, and PDVSA | § | |
| SERVICES, INC., | § | |
| | § | JURY TRIAL |
| Defendants. | § | |

PLAINTIFF'S ORIGINAL COMPLAINT

TO THE HONORABLE UNITED STATES DISTRICT COURT:

Plaintiff, PEXIP AS, and through its counsel, files this Complaint against the Defendants, BARIVEN S.A., PETROLEOS DE VENEZUELA, S.A., and PDVSA SERVICES, INC., and respectfully alleges as follows:

PARTIES

- 1. Plaintiff, PEXIP AS (hereinafter referred to as "PEXIP"), at all times relevant hereto, is a company organized and existing under the laws of the Kingdom of Norway with its principal offices located at Fornebuveien 42 1366, Lysaker, Norway.
- 2. Defendant, BARIVEN S.A. (hereinafter referred to as "BARIVEN"), at all times relevant hereto, was and is a separate legal an agency or instrumentality of a foreign state as defined in 28 U.S.C. §1603, specifically, Bariven was and is a separate legal person in the form of a corporation ("soceidad anonima") organized and existing by virtue of the laws of the Bolivarian Republic of Venezuela, and functions as an organ of the Venezuela Government of

Venezuela or a political subdivision thereof, and maintains its principal place of business at Torre Pequiven, Pisos 10 y 11, Av Francisco de Miranda, Caracas DF, Venezuela. Bariven is not a citizen of any State of the United States of America, nor is it created under the laws of any third country, but transacts substantial business in the United States of America, by contracting with parties in the United States of America, including the State of Texas, by and through its agent, PDVSA.

- 3. Defendant, PETROLEOS DE VENEZULA, S.A. (hereinafter referred to as "PDVSA VENEZUELA"), at all times relevant hereto, was and is a separate legal an agency or instrumentality of a foreign state as defined in 28 U.S.C. §1603, specifically, PDVSA Venezuela was and is a separate legal person in the form of a corporation ("soceidad anonima") organized and existing by virtue of the laws of the Bolivarian Republic of Venezuela, and functions as an organ of the Venezuela Government of Venezuela or a political subdivision thereof, and maintains its principal place of business at Torre Pequiven, Pisos 10 y 11, Av Francisco de Miranda, Caracas DF, Venezuela. PDVSA Venezuela is not a citizen of any State of the United States of America, nor is it created under the laws of any third country, but transacts substantial business in the United States of America, by contracting with parties in the United States of America, including the State of Texas, by and through PDVSA SERVICES, INC. and BARIVEN.
- 4. Defendant, PDVSA SERVICES, INC. (hereinafter referred to as "PDVSA US"), at all times relevant hereto is a corporation organized and existing under the laws of the State of Delaware with an address of and its principal offices located at 1293 Eldridge Parkway, Houston, Texas 77077.

JURISDICTION AND VENUE

- 5. This Court has jurisdiction over the claims alleged pursuant to 28 U.S.C. §1332, in that it is a dispute between citizens of different states and a foreign state, and also has jurisdiction over the claims pursuant to 28 U.S.C. §1367(a) in that state law claims alleged are so related to the claims over which the Court has original jurisdiction that they form part of the same case and the claims are for an amount in excess of \$75,000.00.
- 6. In addition, this Court has original subject matter jurisdiction pursuant to 28 U.S.C. §1330, in that this action involves a dispute against Defendant BARIVEN, an agency or instrumentality of a foreign state as defined in 28 U.S.C. §1603(b), which under 28 U.S.C. § 1605(a)(2) is not immune from the jurisdiction of courts of the United States of America, or of the States as this action is based upon a commercial activity carried on in the United States of America or upon an act performed in the United States of America win connection with a commercial activity outside of the United States of America, or upon an act outside the United States of America that was take in connection with a commercial activity outside of the United States of America that caused a direct effect in the United States of America.
- 7. This Court has personal jurisdiction over Defendants in that: (a) they operate, conduct engage in or carry on business regularly in this District; (b) Defendants have engaged in substantial business activities in the State of Texas; (c) Defendant, BARIVEN, has designated defendant, PDVSA US, as its agent and PDVSA US maintains its principal place of business in the City of Houston and State of Texas and (d) BARIVEN has consented to the jurisdiction and venue being set in said District pursuant to Article 22 of the Purchase Order which was coordinated and facilitated by defendant, PDVSA US.
 - 8. Venue is proper in this district pursuant to 28 U.S.C. §1391(b), (c), (d) and (f).

NATURE OF THE CLAIMS

9. The claims set forth in this Complaint arise out of claims for Defendant's breach of contract with Plaintiff and unjust enrichment.

FACTS PERTINENT TO ALL COUNTS OF THE COMPLAINT

- 10. PEXIP is in the business of developing and licensing software that provides a scalable meeting platform that connects virtually any communications tool, such as Microsoft Lync, and traditional video and audio conferencing together for seamless meeting experiences (the "Meeting Software").
- 11. Defendant, BARIVEN, is an affiliate of PDVSA VENEZUELA, the state-owned oil company of Venezuela. BARIVEN is the commercial procuring arm of the executive branch of the Venezuelan Government and of PDVSA VENEZUELA and is primarily responsible for procuring materials and equipment outside of Venezuela, including the United States of America. Bariven has a long history of doing substantial business in the United States of America, where its annual purchases are in the hundreds of millions of U.S. Dollars.
- 12. Defendant, PDVSA US, is the international purchasing agent for BARIVEN and PDVSA VENEZUELA. PDVSA is owned and controlled by BARIVEN and PDVSA VENEZUELA.
- 13. In 2014, Pexip commenced discussions with PDVSA Venezuela for the deployment of the Meeting Software.
- 14. In 2014, PDVSA VENEZUELA requested that Pexip provide a quote for the deployment of the Meeting Software at the facilities of BARIVEN and PDVSA VENEZUELA located in Venezuela and elsewhere. BARIVEN individually and on behalf of PDVSA VENEZUELA accepted the quote.

- 15. PEXIP was directed by PDVSA VENEZUELA to contact PDVSA US.
- 16. BARIVEN issued a purchase order number 5400003864 for the Meeting Software on April 27, 2015 (the "Purchase Order") and requested that PEXIP provide said Meeting Software in accordance with the terms of said Purchase Order.
- 17. PEXIP also received the Purchase Order directly from a member of the Board of Directors of PDVSA VENEZUELA.
- 18. PEXIP supplied the Meeting Software to BARIVEN and PDVSA VENEZUELA and has fully complied with the all of the terms of the Purchase Order.
- 19. PEXIP tendered an invoice to BARIVEN and PDVSA US on June 10, 2015 (the "Invoice") in the amount of Four Million (US\$4,000,000.00) Dollars (the "Invoiced Amount"). ¹
- 20. Neither PDVSA US nor BARIVEN nor PDVSA Venezuela at any time withdrew or cancelled the Purchase Order.
- 21. Neither PDVSA nor BARIVEN nor PDVSA VENEZUELA at any time contested the Invoice.
- 22. Neither PDVSA nor BARIVEN nor PDVSA VENEZUELA rejected the Meeting Software.
- 23. Neither PDVSA nor BARIVEN nor PDVSA VENEUZUELA ever complained about the Meeting Software.
- 24. BARIVEN and PDVSA VENEZUELA received, accepted, utilized and benefited from the provision of the Meeting Software by PEXIP.
 - 25. Demand has been made for payment of the Invoice in the Invoiced Amount.

¹ See Invoice to Bariven and PDVSA US on June 10, 2015 in the amount of \$4,000,000.00 attached as Exhibit

[&]quot;A" and incorporated by reference herein.

26. No payment has been made by any of the Defendants of the Invoice or any portion of the Invoiced Amount.

FIRST COUNT (BREACH OF CONTRACT)

- 27. Plaintiff, PEXIP, repeats and reiterates the allegations contained Paragraphs 1 through 25 of the Complaint as if fully set forth at length herein.
- 28. Defendants, BARIVEN, PDVSA VENEZUELA and PDVSA US breached the terms of the Purchase Order.
- 29. As a proximate result of said breach, plaintiff, PEXIP, has suffered significant and material damages in an amount of no less than Four Million (US\$4,000,000.00) Dollars.

SECOND COUNT (UNJUST ENRICHMENT)

- 30. Plaintiff, PEXIP, repeats and reiterates the allegations contained Paragraphs 1 through 29 of the Complaint as if fully set forth at length herein.
- 31. By receiving, accepting, and utilizing the Meeting Software, the Defendants have been enriched at the expense of plaintiff, Pexip.
- 32. Permitting Defendants to retain the benefits of its receipt, acceptance and utilizing of the Meeting Software violates equitable principles.
- 33. As a proximate result of the conduct of Defendants, as aforesaid, Pexip has suffered significant and material damages in an amount of no less than Four Million (US\$4,000,000.00) Dollars.

JURY DEMAND

34. Pursuant to <u>Fed.R.Civ.P</u>. 38, Plaintiff hereby demands a trial by jury on all issues triable by jury.

PRAYER

WHEREFORE, PEXIP AS demands judgment against Defendants, BARIVEN S.A., PETTROLEOS DE VENEZUELA, S.A. and PDVSA SERVICES, INC., jointly and severally for the following:

- 1. Compensatory damages in the amount of \$4,000,000.00;
- 2. Reasonable attorneys' fees;
- 3. Expenses and costs of suit; and
- 4. Such other and further relief as this Court deems just, proper and equitable.

Dated: February 16, 2016

Respectfully submitted,

THOMPSON COE COUSINS & IRONS, L.L.P

By: ___/s/ Laura M. Alaniz_

LAURA M. ALANIZ Attorney-In-Charge Texas State Bar No. 00796110 S.D. Tex. Bar No. 26370 One Riverway, Suite 1400 Houston, Texas 77056 Telephone: (713) 403-8210

Facsimile: (713) 403-8299 lalaniz@thompsoncoe.com

ATTORNEY FOR PLAINTIFF PEXIP AS

Pexip AS Fornebuveien 42

1366 Lysaker Norway



INVOICE

Bank Information for Payments:

Company Name: Pexip AS Bank Name:

DNB Bank Account Number: 1250 05 24349 NO02 1250 0524 349

IBAN: BIC/SWIFT: Ora. nr:

DNBANOKKXXX 898 209 962MVA

Foretaksregisteret

Questions? support@pexip.com

Delivery Terms: The product, virtualized software and MCU license keys, are delivered electronically

Weight: 0.00 kg

Incoterms: FOB HOMEBASE according to Incoterms

2010

Invoice Date: June 10, 2015 Invoice Number: INV00004158 Payment Terms: Net 30 days

Due Date: Account Number: A00001872

Invoice To:

BARIVEN S.A. c/o PDVSA

July 10, 2015

SERVICES, INC. Attn: Account Payable 1293 Eldridge Parkway Houston, TX 77077 Contact: Tim Marshman

Contact Number: 281.588.6253

Buyer Name & Address: Purchasing Agent (BU00) Maggie Rios, mrios@psi.pdv.com

PDVSA Services PO: 5400003864

RFQ- 6500036602

Bid Process- 1800003615

Quote- Q007612

| | Invoice Detail | | | | | | | |
|-----------------|----------------|--|---------------------------|----------------|--------|----------------|--|--|
| Subscription ID | Customer Name | Charge Detail | Service Period | Subtotal | Tax | TOTAL | | |
| A-S00003001 | PDVSA | Part number: PEX-CON-60 Description: Pexip Infinity Software Platform - Concurrent license subscription + 5 years of support with unlimited users (60 months) Quantity: 2,000 Unit Price: \$2,000 | 06/10/2015- 06/09/2020 | \$4,000,000.00 | \$0.00 | \$4,000,000.00 | | |

INVOICE TOTALS

Shipping Marks Bariven S.A. / HPDV Petroleos de Venezuela / J000950369 5400003864/1800003615 - Zenaida Cortez **CCS Caracas**

Harmonized Tariff Code 8524999000

| \$4,000,000.00 | Gross Amount: |
|---------------------|---|
| \$0.00 | Discount: |
| \$4,000,000.00 | Subtotal: |
| \$0.00 | Тах: |
| \$4,000,000.00 | Total: |
| USD | Currency: |
| edite No.: NO 898 2 | Thank you for your business / LENG Machine Irene Kristiansen, CFO Pexi |
| nouin | in one randouchisell, of or exi |

Pexin AS info@pexip.com

12 - 1366 Lysake





Date: June 10, 2015 INVOICE # INVO004158

Ship To

Bariven, S.A. c/o PDVSA Bill To Services, Inc.

Bariven, S.A. c/o PDVSA

1293 Eldridge Parkway

Houston, TX 77077

1293 Eldridge Parkway Houston, TX 77077 281.588.6102

Services, Inc.

281.588.6102 Customer ID A00001887

Customer ID A00001887

Order Date

Purchase Order Number

Pexip Order Number

April 27, 2015

5400003864

PEX106576

Item #

Description

Quantity

PEX-CON-60

Pexip Infinity Software Platform - Concurrent license subscription + 5 years of support with unlimited users (60 months)

2000

The product, virtualized software and MCU license keys, are delivered electronically

orders@pexip.com

Thank you for your business!

Pexip AS Fornebuveien 42, 1366 Lysaker, Norway

Shipped Date: June 10, 2015

Shipped By: Matt Hansen / matt@pexip.com

Signature:

chali



Date: June 10, 2015 INVOICE # INV00004158

Ship To

Bariven, S.A. c/o PDVSA Shipper: Services, Inc.

Pexip AS

Fornebuveien 42, 1366 Lysaker, Norway

1293 Eldridge Parkway Houston, TX 77077 281.588.6102 Customer ID A00001887

Order Date

Purchase Order Number

Pexip Order Number

April 27, 2015

5400003864

PEX106576

Item #

Description

months)

Quantity

Weight

PEX-CON-60

Pexip Infinity Software Platform - Concurrent license subscription + 5 years of support with unlimited users (60

2000

0.00

The product, virtualized software and MCU license keys, are delivered electronically

orders@pexip.com

Thank you for your business!

Pexip AS Fornebuveien 42, 1366 Lysaker, Norway

Shipped Date: June 10, 2015

Shipped By: Matt Hansen / matt@pexip.com